Date 2010

His Excellency XXXXXXXX
Ambassador of XXXXXXXXX
(address of embassy)

Your Excellency,

I would like to present your country with the enclosed book titled "Method of Creating Wisdom from Knowledge" (English version). This book is the world's first method for creating wisdom from knowledge. Until now, this mindset laid in the field of principles and concepts. It explains the methodology for gaining the wisdom necessary to solve problems even when there are no known case examples for finding the solution. The beauty of this methodology is that the solution will take into account all the ideas presented by all the participants, irrespective of nationality, and the differences in education, customs and culture.

The uppermost purpose of this book is to "Save the earth, create and satisfy customers" and so I believe that this methodology will play a more and more important role in settling future disputes (domestic and foreign) with the cooperation of all those who read this book.

I hope that you may find the time to read and further extend this methodology to those in need of creating wisdom from knowledge, whether it be in education, manufacturing, accounting, administration, etc. The attached pages to this letter describes the background and some classifications of this methodology.

Very truly yours,

Dr. Michihiko Esaki

If you wish to contact with me, please send your correspondence to following address.

Michihiko Esaki, Ph.D.
1-2 Nagara-Miyaji-machi,
Gifu City, Gifu 502-0053
Or e-mail: esaki@dtcn-wisdom.jp

Synopsis of this "Method for creating Wisdom from Knowledge" book

This is a one-of-a-kind book which shows the wisdom of how to do something.
If indicating, the relationship of "Have knowledge" and "Have wisdom", it will be as follows.

1. Have knowledge:

To "Have knowledge" means that one possesses the following 2 information.

(1) Information concerning the cause-effect relationship.
(2) Information about what exists somewhere (including information about the mechanism and components).

For instance, information on the cause-effect relationship is to know that, "If I drop a glass cup, it will most likely break." Information about what exists somewhere (including information about its mechanism and components) means to know that a glass cup exists, and to know what kind of material it is made of, its construction, etc.

2. Have wisdom.

To "Have wisdom" means,

(1) Having knowledge regarding the process about how something should be carried out in order to do something, and
(2) Having knowledge about what kind of results will be brought about and what will happen to the structural component when the process is undertaken.

For instance, when I want to break a glass cup, either I will drop it or I will throw it up in the air and let it drop on concrete. If I want to be sure of the outcome (process information about how something should be done), then I may throw it down on the concrete or get a hard substance and smash the cup with it. Furthermore, if I want to shave my beard with the broken glass, I would choose the fragment with an edge that is sharp enough (result and what would happen to the structure component). Thus, although knowledge develops into wisdom, only with the Direction of Will and Direction of Value will knowledge be rearranged into wisdom, and according to that wisdom action can be taken.
What organizes the Direction of Will and the Direction of Value is the PMD*1 (Purpose Measure Diagram), what makes the means into a process is the Steplist*2 and what creatively constructs or organizes the existence or the structural component of things and systems is the FBS technique*3.
(*1, *2, *3 methods are shown in this book)

(3) In order to create Wisdom, it is only necessary to have the Will.
(4) To have the will, clarify "in order to do what, what is necessary to do?"
(5) To have the will, it is enough only to have the PMD (Purpose Measure Diagram) in visible style or in one's mind.
(6) To have the end result, it is only necessary to have the procedure to realize it.

3. To have a chain of knowledge

When wisdom affects the result, the explanation about it that if one were to do "this", "that" would happen, or when it is either explained or passed onto others, it becomes new knowledge and is added to the knowledge that we have already. This becomes a circulation of knowledge, wisdom and the newly attained knowledge.

In the "Method for Creating Wisdom from Knowledge", this circulation mechanism is called the "Wisdom Engine". The PMD (Purpose measure diagram) becomes the Direction of Will and a Key Word which is easily found in the PMD becomes the sole KEY SWITCH for making this engine turn.

In order to do the above, use the **Method for Creating Wisdom from Knowledge** found in this book. The method for creating Wisdom from Knowledge is the mechanism that has been being carried out in our unconsciousness throughout our life.
It can be compared and found to exceed the scientific decision making methodology created by the Nobel Prize winner Herbert Simon.
This book was donated to the each country's embassy and to the head Secretariat of the United Nations in Japan in March 2010.

I would be honored if this book is referred to others and is used as reference material or as a textbook.

This book is the world's first "A Concrete Method for Changing Knowledge to Wisdom" that solves problems and realizes tasks. A methodology outlining what has been carried out unconsciously by people, yet was never explained clearly.

● A method that organizes the relationship of the problem and task (using the PMD method).
To expand on problem solving and tasking realization
・Organize the relationship of the problem and task
・Switch the problem to a task

● A method for clarifying the Direction of Will (using the PMD method).
In order to visualize the vector aligning of related parties (including individuals)
・Organize the repeating relationship of the purpose and means.
・Clarify the Direction of Will and the purpose
・Grasp where to start
・ Create a caricature or cartoon having the final outcome

● A method for creating a procedure in order to realize the purpose (Using the Steplist method).
In order to create a Faultless Phased procedure for the realization of the purpose
・Give an appropriate name to the result of the purpose, and clarify the contents
・Create a procedure by using the framework of the Faultless Phased Procedure.

● A method for optimizing the result of the purpose (using the FBS (Function Breakdown Structure) method).
Create 3 comparative proposals, evaluate and in order to make a logical selection
・Understand the expression, "In brief, only ... needs to be done."
・Create 3 comparitive proposals.
・ Compare, evaluate and make a judgment

● Utilize this methodology in organizations (using the Implementation Plan method)
In order to use this method effectively in the organization
・In organizations, make a faultless effective follow-up with the method for creating and utilizing the Implementation Plan that uses the induction and deduction approach

● This book has the following appendices for professional use
① The clear relationship of Project Management and System Engineering methods using the Method for creating Wisdom from Knowledge.
② A sample of the basic contract model of Japan Materials Management Association which shall also apply to the sub-buyees.

● This will also allow an escape from chaos.

This book was translated by Chris C. Nishihama, a Canadian, whose foreword and afterword are as follows.

Afterword of the translator: of “Method for Creating Wisdom from Knowledge”

After reading this book 'Method for Creating Wisdom from Knowledge', one may have a sense of familiarity to the processes explained, and at the same time a sense of alienation. The reason for this is because as Dr. Esaki has explained in the beginning of his book, most individuals especially working professionals have unconsciously used the PMD technique.

However, it has never been clearly or fully explained. Once readers gain hands-on experience with Dr. Esaki’s technique, one can quickly realize that the opinions and proposals of individuals of a group or organization, regardless of gender, nationality, social or economic status, educational background, religious or political standing, etc., will be taken into consideration.

This is quite important in society and in organizations where one can easily view just where their proposals were incorporated in the overall plan, creating a sense of belonging by taking into consideration all views from individuals.

In rational decision-making, the most preferred set of consequences from a list of comparative plans (alternatives) are selected. However, individuals or organization cannot possibly be able to know all the comparative plans let alone all the consequences. The “black-box” of successful individuals or organizations can be mimicked by any individual using the PMD.

Yet, this book is not just about the PMD but how wisdom is created from knowledge. What is hopeful is that knowledge is not limited to the individual’s experience or education, but can be attained from various sources and is abundant.

If one can make choices that are most efficient or practical (in other words, “correct” according to what is presently known or is accepted as universally true), then it can be said that that individual is exhibiting intelligent behavior (according to the beliefs and views of that individual’s culture or region).

Dr. Esaki’s methodology offers such decision-making to the reader. I cannot help but to make reference to **William Ross Ashby and Herbert Simon** who were both involved with artificial intelligence. In their endeavors, making the “best” selection or choice seemed to be the key condition for decision-making or problem solving. Does Dr. Esaki’s methodology offer in a clear concise way of choosing the “best” alternative, which also incorporates the individual’s or organization’s will and create wisdom at the same time? I believe it does.

Dr. Esaki has pointed out that from the view of "saving the earth and creating and satisfying customers", a plan of action without ill intentions can be created. And with the ability of analyzing past, present and future outcomes, it has the ability of bringing to light all hidden agendas of individuals inconsistent with the policies of society or organizations.

Once this methodology becomes a part of one's decision-making process, one cannot help but to feel a sense of being more logical, efficient and intelligent than what one used to be or thought possible.

Chris Chikara Nishihama Aug. 30, 2009

This pages can be down-loaded from http://dtcn-wisdom.jp/00001-R3E1.pdf

●世界で初めての「知識から知恵を創りだす方法」の本（英語版）2009

Method for Creating Wisdom from Knowledge

By Michihiko Esaki Ph.D. and translated by Chris C. Nishihama

■発行　日本資材管理協会　■ Letter サイズ版　208 頁　■定価 3,150 円 (税込・送料別)

Synopsis

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図　書　申　込　用　紙

年　月　日

図　書　名	冊　数
「Method for Creating Wisdom from Knowledge　2009」	冊

会社名		部課長役職	
氏　名		E-Mail	
住　所	(〒　　―　　)		
TEL		FAX	

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Daniel Langlois's (non-Japanese, Canadian) comment 2009-10-15 at Gifu city

In this book, Dr. M. Esaki wants to give each one of us a new meaningful tool, a new purpose to our daily actions in order for us to be happy during the course of our life and to be proud of our achievements at the end of our life.

Our goal should be to acquire as much knowledge as possible in order to create wisdom from knowledge and this way, cooperate with each other instead of fighting to keep the earth as a comfortable place to live in.

The more knowledge we acquire, the better we will be able to create wisdom and use it in a more useful way than fighting each other.

The beauty of this method is that it can be applied every work or every situation, because it is so simple or even the common person can utilize it.

The same books are sent to the counties' embassy in Japan bellow

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78	スウェーデン	**スウェーデン王国大使館**	Embassy of Sweden in Japan
79	スペイン	**スペイン大使館**	Embassy of Spain in Japan
80	スロバキア	**スロバキア共和国大使館**	Embassy of the Slovak Republic in Japan
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84	チェコ	**チェコ共和国大使館**	Embassy of the Czech Republic in Japan
85	デンマーク	**デンマーク王国大使館**	Royal Danish Embassy in Japan
86	ドイツ	**ドイツ連邦共和国大使館**	Embassy of the Federal Republic of Germany in Japan
87	ノルウェー	**ノルウェー王国大使館**	Royal Norwegian Embassy in Japan
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91	フランス	**フランス大使館**	Embassy of France
92	ブルガリア	**ブルガリア共和国大使館**	Embassy of the Republic of Bulgaria in Japan
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94	ベルギー	**ベルギー王国大使館**	Embassy of the Kingdom of Belgium in Japan
95	ポーランド	**ポーランド共和国大使館**	Embassy of the Republic of Poland in Japan
96	ボスニア・ヘルツェゴビナ	**ボスニア・ヘルツェゴビナ大使館**	Embassy of Bosnia and Herzegovina in Japan
97	ポルトガル	**ポルトガル大使館**	Embassy of Portugal in Japan
98	マケドニア旧ユーゴスラビア	**在東京マケドニア旧ユーゴスラビア共和国名誉総領事館**	Honorary Consulate-General of the Former Yugoslav Republic of Macedonia in Tokyo
99	マルタ	**在東京マルタ共和国名誉総領事館**	Honorary Consulate General of the Republic of Malta in Tokyo

100	モナコ	**在東京モナコ公国名誉総領事館**	Honorary Consulate-General of the Principality of Monaco in Tokyo
101	ラトビア	**ラトビア共和国大使館**	Embassy of the Republic of Latvia in Japan
102	リトアニア	**リトアニア共和国大使館**	Embassy of the Republic of Lithuania
103	ルーマニア	**ルーマニア大使館**	Embassy of Romania in Japan
104	ルクセンブルク	**ルクセンブルク大公国大使館**	Embassy of the Grand-Duchy of Luxembourg in Japan
105	ロシア	**ロシア連邦大使館**	Embassy of the Russian Federation in Japan
106	EU	**欧州委員会代表部**	Delegation of European Commission
107	大洋州		
108	オーストラリア	**オーストラリア大使館**	Australian Embassy in Japan
109	キリバス	**在東京キリバス共和国名誉総領事館**	Honorary Consulate-General of the Republic of Kiribati in Tokyo
110	ソロモン諸島	**在東京ソロモン諸島名誉領事館**	Honorary Consulate of Solomon Islands in Tokyo
	サモア独立国	サモア独立国大使館	Samoa Embassy in Japan
111	ツバル	**在東京ツバル名誉総領事館**	Honorary Consulate-General of Tuvalu in Tokyo
	トンガ王国	**Embassy of the Kingdom of Tonga to Japan（兼轄、オーストラリア常駐）**	
112	ニュージーランド	**ニュージーランド大使館**	New Zealand Embassy in Japan
113	パプアニューギニア	**パプアニューギニア大使館**	Embassy of Papua New Guinea in Japan
114	パラオ	**パラオ共和国大使館**	Embassy of the Republic of Palau in Japan
115	フィジー	**フィジー諸島共和国大使館**	Embssy of the Republic of the Fiji Islands in Japan
116	マーシャル	**マーシャル諸島共和国大使館**	Embassy of the Republic of the Marshall Islands in Japan
117	ミクロネシア	**ミクロネシア連邦大使館**	Embassy of the Federated States of Micronesia in Japan
118	中東		
119	アフガニスタン	**アフガニスタン大使館**	Embassy of Islamic Republic of Afghanistan in Japan
120	アラブ首長国連邦	**アラブ首長国連邦大使館**	Embassy of the United Arab Emirates in Japan
121	イエメン	**イエメン共和国大使館**	Embassy of the Republic of Yemen in Japan
122	イスラエル	**イスラエル国大使館**	Embassy of Israel in Japan
123	イラク	**イラク共和国大使館**	Embassy of the Republic of Iraq in Japan

124	イラン	**イラン・イスラム共和国大使館**	Embassy of the Islamic Republic of Iran in Japan
125	オマーン	**オマーン国大使館**	Embassy of the Sultanate of Oman in Japan
126	カタール	**カタール国大使館**	Embassy of the State of Qatar in Japan
127	クウェート	**クウェート国大使館**	Embassy of the State of Kuwait in Japan
128	サウジアラビア	**サウジアラビア王国大使館**	Royal Embassy of Saudi Arabia in Japan
129	シリア	**シリア・アラブ共和国大使館**	Embassy of the Syrian Arab Republic in Japan
130	トルコ	**トルコ共和国大使館**	Embassy of the Republic of Turkey in Japan
131	バーレーン	**バーレーン王国大使館**	Embassy of the Kingdom of Bahrain in Japan
132	ヨルダン	**ヨルダン・ハシェミット王国大使館**	Embassy of the Hashemite Kingdom of Jordan in Japan
133	レバノン	**レバノン共和国大使館**	Embassy of the Republic of Lebanon in Japan
134	アフリカ		
135	アルジェリア	**アルジェリア民主人民共和国大使館**	Embassy of the People's Democratic Republic of Algeria in Japan
136	アンゴラ	**アンゴラ共和国大使館**	Embassy of the Republic of Angola in Japan
137	ウガンダ	**ウガンダ共和国大使館**	Embassy of the Republic of Uganda in Japan
138	エジプト	**エジプト・アラブ共和国大使館**	Embassy of the Arab Republic of Egypt in Japan
139	エチオピア	**エチオピア連邦民主共和国大使館**	Embassy of the Federal Democratic Republic of Ethiopia
140	エリトリア	**エリトリア国大使館**	Embassy of the State of Eritrea to Japan
141	ガーナ	**ガーナ共和国大使館**	Embassy of the Republic of Ghana in Japan
142	ガボン	**ガボン共和国大使館**	Embassy of the Gabonese Republic in Japan
143	カメルーン	**カメルーン共和国大使館**	Embassy of the Republic of Cameroon in Japan
144	ギニア	**ギニア共和国大使館**	Embassy of the Republic of Guinea in Japan
146	ケニア	**ケニア共和国大使館**	Embassy of the Republic of Kenya in Japan
147	コートジボワール	**コートジボワール共和国大使館**	Embassy of the Republic of Cote d'Ivoire in Japan
149	コンゴ民主共和国	**コンゴ民主共和国大使館**	Embassy of the Democratic Republic of the Congo in Japan
150	ザンビア	**ザンビア共和国大使館**	Embassy of the Republic of Zambia in Japan
152	ジブチ	**ジブチ共和国大使館**	Embassy of the Republic of Djibouti in Japan
153	ジンバブエ	**ジンバブエ共和国大使館**	Embassy of the Republic of Zimbabwe in Japan
154	スーダン	**スーダン共和国大使館**	Embassy of the Republic of the Sudan in Japan
156	セーシェル	**在東京セーシェル共和国名誉総領事館**	Honorary Consulate-General of the Republic of Seychelles in Tokyo
158	セネガル	**セネガル共和国大使館**	Embassy of the Republic of Senegal in Japan
159	タンザニア	**タンザニア連合共和国大使館**	Embassy of the United Republic of Tanzania in Japan
160	チャド	**在大阪チャド共和国名誉領事館**	Honorary Consulate of the Republic of Chad in Osaka
161	中央アフリカ	**在東京中央アフリカ共和国名誉総領事館**	Honorary Consulate - General of the Central African Republic

162	チュニジア	**チュニジア共和国大使館**	Embassy of the Republic of Tunisia in Japan
163	トーゴ	**在東京トーゴ共和国名誉領事館**	Honorary Consulate of the Republic of Togo in Tokyo
164	ナイジェリア	**ナイジェリア連邦共和国大使館**	Embassy of the Federal Republic of Nigeria in Japan
165	ニジェール	**在東京ニジェール共和国名誉領事館**	Honorary Consulate of the Republic of Niger in Tokyo
166	ブルキナファソ	**ブルキナファソ大使館**	Embassy of Burkina Faso in Japan
168	ベナン	**ベナン共和国大使館**	Embassy of the Republic of Benin in Japan
169	ボツワナ	**ボツワナ共和国大使館**	Embassy of the Republic of Botswana in Japan
170	マダガスカル	**マダガスカル共和国大使館**	Embassy of the Republic of Madagascar in Japan
171	マラウイ	**マラウイ共和国大使館**	Embassy of the Republic of Malawi in Japan
172	マリ	**マリ共和国大使館**	Embassy of the Republic of Mali in Japan
173	南アフリカ	**南アフリカ共和国大使館**	Embassy of the Republic of South Africa in Japan
174	モザンビーク	**モザンビーク共和国大使館**	Embassy of the Republic of Mozambique in Japan
175	モーリシャス	**在東京モーリシャス共和国名誉領事館**	Honorary Consulate of the Republic of Mauritius in Tokyo
176	モーリタニア	**モーリタニア・イスラム共和国大使館**	Embassy of the Islamic Republic of Mauritania in Japan
177	モロッコ	**モロッコ王国大使館**	Embassy of the Kingdom of Morocco in Japan
178	リビア	**大リビア・アラブ社会主義人民ジャマヒリーヤ国人民事務所**	People's Bureau of the Great Socialist People's Libyan Arab Jamahiriya in Japan
179	リベリア	**リベリア共和国大使館**	Embassy of the Republic of Liberia in Japan
180	ルワンダ	**ルワンダ共和国大使館**	Embassy of the Republic of Rwanda in japan
181	レソト	**レソト王国大使館**	Embassy of the Kingdom of Lesotho in Japan
182	国際連合	UN Headquarters	UN Secretary-General Ban Ki-moon